



# ANDREA LILLET

## PROFESSIONAL EXPERIENCES

June/August 2020: **Alliance Vins** – Wine brokerage - Bordeaux — Sample management, processing and drafting of wine sales sheets.

June/September 2021: **La Cave de Taillefer** – Wine shop - Villamblard (Dordogne) — Welcoming customers, service, organising tastings, managing the shop...

July/August 2022: **Hôtel de Normandie \*\*\*\*** - Bordeaux — Reception (day and night), breakfast preparation and service.

June/September 2023: **Wine Hierarchy** - International wine production and information company - Bordeaux - Help in the development of an interface allowing the location of different production areas in the world.

## EDUCATION

2019: **Montesquieu High School, Bordeaux** — Economic and Social A-levels

2021/2022: **Bordeaux Montaigne University** - Degree 1 Applied Foreign Languages — English - Italian – *with honours*

2022/2023: **Bordeaux Montaigne University** - Degree 2 Applied Foreign Languages — English - Italian – *with honours*

May/July 2023: **Wine & Spirit Education Trust (WSET)** in wine level 2 in English — « Passed with merit »

2023/2024: **Bordeaux Montaigne University** – Degree 3 Applied Foreign Languages — English - Italian – Specialisation in International Trade.

→ *International Trade*

*Final year project: Château Loudenne « Grand Vin du Médoc »*

- *Market analysis and diagnostics (consumer behaviour, competitor analysis, market analysis Export)*
- *Search for partner (customers, resellers, importers...)*
- *Pricing (INCOTERMS 2020)*
- *Recommendations for international development ...*

→ *Economics and Management*

→ *Business law*

→ *Professional English*

→ *Italian language (Synthesis, Translation, Political History and Sociology)*

→ *IT (Excel, business calculations)*

2024/2025: **University of Florence (DAGRI)** – Master in Management and Marketing of Wine Businesses (in progress)



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Driving licence

## QUALITIES

- Listening skills
- Flexibility
- Adaptability
- Analytical skills
- Organisational skills
- Spirit of responsibility

## SKILLS

- Word
- Excel
- PowerPoint
- Ability to work in an international environment
- Knowledge of oenology and viticulture

## LANGUAGES

- French: Native language
- English: Professional skills (B2)
- Italian: Professional skills (B2)

## INTERESTS

- Sport (skiing, running, tennis, trekking)
- wine and oenology