



# ILARIA LIMONI CALLAI

## PERSONAL PROFILE

Tel 339 5826234  
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E-mail [ilarialimonicallai@gmail.com](mailto:ilarialimonicallai@gmail.com)  
Birth 3/6/1991

## SKILLS PROFILE

Excellent ability to work in groups and adapt to new work environments.  
Good communication skills and good relationship with clients.

English B2, Spanish B2, French A2.

Good knowledge of office system.  
Ability to manage a social page for commercial and promotional purposes.  
Knowledge of graphics programs (es. Corel Draw).

Drive licence B

## COURSES

Master in Management and marketing of wineries. | 1/2022- in progress  
University of Florence, Agricultural school, Piazzale delle Cascine 18, Firenze, Italy

Course in Wine tourism Management | 10/2020-12/2020.  
[www.associazioneanaturismoenogastronomico.com](http://www.associazioneanaturismoenogastronomico.com)

Course in agritourism and food and beverage experience | 10/2019-11/2020  
C.I.A. Confederazione Italiana Agricoltori, Via Rossini, 37, Cecina, Italy

## EDUCATION

Bachelor's degree in Viticulture and Oenology | 9/2012 - 04/2020  
Vote 110/110 cum laude  
*Thesis: 'Wine shops and their wine sale strategies.'*

University of Pisa, Dipartimento di scienze agrarie, alimentari e agroforestali,  
Via del Borghetto 80, Pisa, Italy

Language school | 2005-2010  
Vote 82/100  
Via Ambrogi, Cecina, Italy

## WORK EXPERIENCE

### **Agricultural worker and cellar hand**

Colline Di Sopra | 8/2021-10/2021  
Harvest, spontaneous fermentation, pumping-over, racking, setting up new barriques, binding of vine shoots.  
[www.collinedisopra.com](http://www.collinedisopra.com), via delle colline, 17, 56040 Montescudaio, (PI), Italy

### **Promoter G.D.O.**

Trade s.r.l. | 12/2019- in progress  
Hospitality and products description.  
Via Boezio, 4/C, 00193, Rome, Italy

### **Stage in hospitality and sale**

Guado al Tasso | 8/2020-10/2020  
Wines description and enhancement, table tasting setting up, sale and back office: inventory and tasting reservation.  
[www.antinori.it](http://www.antinori.it), via Bolgherese, località San Walfredo, 57022, Bolgheri, (LI), Italia

### **Laboratory technician**

Enolab s.r.l. | 9/2016-12/2018  
Grape and wine chemical analysis, fermentation monitoring, SO2 monitoring, tartaric stability, protein stability, colour stability, FOSS.  
[www.eno-lab.it](http://www.eno-lab.it), via Raffaello Sanzio, 24/26, 56033, Capannoli (PI), Italy

### **Stage as laboratory technician**

Enolab s.r.l. | 8/2015-10/2015  
Grape and wine chemical analysis, fermentation monitoring, SO2 monitoring, tartaric stability, protein stability, colour stability, FOSS.  
[www.eno-lab.it](http://www.eno-lab.it), via Raffaello Sanzio, 24/26, 56033, Capannoli(PI), Italy

### **Stage as cellar hand**

La Regola | 9/2014  
Harvest, fermentation, yeast inoculation, fermentation monitoring, pumping-over.  
[www.laregola.com](http://www.laregola.com), via A. Gramsci, 1, 56046, Riparbella (PI), Italy

## CERTIFICATES AND AWARDS

- HACCP 16 h | 6/2020
- Privacy certificate(reg U.E. n. 679/2016) | 7/2020

C.I.A. Confederazione Italiana Agricoltori Via Rossini, 37, Cecina, Italy

## PRIVACY AND PERSONAL DATA

I authorize the processing of personal data present in the CV pursuant to Legislative Decree. Lgs. 101/2018 and of the GDPR (EU Regulation 2016/679).

Signature