

Curriculum vitae

FRANCESCO DONATELLI

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PROFESSIONAL SUMMARY

After graduating in Economics and Commerce at the University “G. D’Annunzio” in Pescara, I got a Master’s Degree in Economics and Management, still in Pescara, because I wanted mostly to focus on business and marketing management scope. During my last years of study, I have attended to targeted projects (business challenges, marketing laboratory, etc.) that lead me to an improvement of my relational skills, becoming aware of my predisposition to teamwork. I am a member of the “Assosommelier” association, where I got the three levels of the Sommelier course; I’ve a huge passion for the wine industry, passion that has been handed down to me by my family thanks to which I was able to approach and experience the first techniques of wine production. Thanks to my studies, I was able to deep the wine commercialization side, taking part to several marketing projects for local wineries. I have been participating in many wine tastings, fairs and events on wine sector, and tours of the principal European wine’s region. I cultivate my passion for sports, especially football, playing the double role of president/footballer of my hometown team, passion that helped to increase my interpersonal skills and management of a collective. Since January 2022 I am enrolled in the master’s degree in “Marketing and Management of wine companies” at the University of Florence.

SKILLS

- Excellent interpersonal skills, developed thanks to a significant contact with customers during my work experiences.
- Predisposition to work collaboration, improved in the last two years of study through numerous project work groups and developed thanks to my constant affiliation with sports clubs.
- Knowledge of English and French (DELF B2 certification) with excellent reading and comprehension skills, good writing and oral expression skills.
- Good knowledge and familiarity in the use of the Office suite (ECDL license).

EDUCATION

- Master’s Degree in Economics and Management – 2019
Università degli Studi “G. D’Annunzio”
|Pescara
- Triennial Degree in Economics and Commerce – 2017
Università degli Studi “G. D’Annunzio”
|Pescara

PROFESSIONAL EXPERIENCE

- Ski rental, Scuola Italiana Sci Monte Pratello | Rivisondoli, Abruzzo | 2018 – 2019
Rental management and equipment maintenance.
- Waiter and assistent cook, Restaurant "Il Rifugio del Cavaliere" | Ateleta, Abruzzo | 2017 – 2018
- Cashier / shelf stocker, Supermarket "Delizie gastronomiche" | Roccaraso, Abruzzo | 2010 – 2010
- Manager, Hardware store “CasAttrezzi” | Ateleta, Abruzzo | 2021
Store management, loading/unloading goods, suppliers management, e-invoicing.

CERTIFICATIONS

- DELF B2 – French Language certification
- ECDL

